

Grounds Care Equipment

Contract Number:	18-04-00777
Contract Period:	April 21, 2020 to April 20, 2021
Eligibility:	<p>State Agencies are <u>not</u> eligible to use this contract. Eligible agencies are The Illinois Association of County Board Members and Commissioners and its constituents, which includes Rock Island County, other counties, cities, political-subdivisions, parks and recreation, <u>local</u> government funded non-profit agencies, public school systems and <u>Special Purpose Districts</u>.</p> <p>For clarifications regarding eligibility visit the <u>IABCM website</u> or review the <u>IL Government Brochure</u>. Questions can also be directed to John Deere Government Sales at 800-358-5010, option 2.</p>

Quotes and Purchase Orders:

To obtain a quote, contact your local [John Deere Dealer](#). Submit your purchase order to your dealer. The John Deere Dealer will submit the purchase order to John Deere's Government Sales office.

All purchase orders must show Deere & Company as the vendor and reference the contract number.

Contract Details

Quotes	Quotes are valid for 30 days from the creation date of the quote OR until the contract expires, <u>whichever occurs first</u> . All quotes created in JDQ2 have creation and expiration dates on the upper right hand corner of the first quote page for your convenience.
Allied - Non-John Deere Equipment	<p>Allowed as long as the Allied equipment is compatible with the contract equipment being purchased. <u>Items must be clearly labeled on the purchase order or quote as Allied.</u></p> <p>Allied equipment includes implements, attachments, accessories, bundles or parts requested by the customer to complete the equipment purchase.</p>
Credit Cards	Allowed with no limit.
Demo	Allowed as long as agency agrees and equipment still qualifies for full John Deere warranty.
Fees	A \$4 per loaded mile delivery charge is allowed. This fee is <u>not</u> per machine; it's per load. This fee should be shown separately on the quote or purchase order. Miles are to be calculated using <u>Google Maps</u> .

Financing	<p>Allowed.</p> <p>Financing that results in full ownership at the end of the term is allowed as long as the agency's own rules and regulations allow it.</p>										
Leasing	Not allowed.										
Multiple Unit Discount	<p>Multiple unit discounts are allowed. The contract discount plus the multiple unit discount equals the total discount. Discounts are based on the following schedule:</p> <table data-bbox="337 625 906 787"> <thead> <tr> <th>Quantity</th> <th>Additional Discount</th> </tr> </thead> <tbody> <tr> <td>3-4</td> <td>1%</td> </tr> <tr> <td>5-6</td> <td>2%</td> </tr> <tr> <td>7-8</td> <td>3%</td> </tr> <tr> <td>9 units or more</td> <td>4%</td> </tr> </tbody> </table> <p>Sales of 3 or more like self-propelled products sold on the same purchase order are eligible for the multi-unit discount. Self-propelled products, with the exception of our utility vehicles, must be listed in the same tabbed price book section. Compatible implements sold with such products also qualify for the multi-unit discount, but do not count as a unit.</p> <p>Frontier Equipment is excluded from the Multiple Unit Discount.</p>	Quantity	Additional Discount	3-4	1%	5-6	2%	7-8	3%	9 units or more	4%
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3-4	1%										
5-6	2%										
7-8	3%										
9 units or more	4%										
Non-contract - John Deere Equipment	<p>Allowed as long as the non-contract Deere equipment is in the current price pages with a price and is compatible with the contract equipment being purchased. The non-contract items will receive the same discount as the base unit. <u>Items must be clearly labeled on the purchase order or quote as Non-contract.</u></p> <p>Non-contract Deere equipment includes implements, attachments, accessories, bundles, Frontier and Order Zone items requested by the customer to complete the equipment purchase.</p>										
Rental	Allowed. Rates and models are detailed in the Price Structure below.										
Special Delivery Obligations	None.										
Substitutions	Not applicable. This is a current price contract.										
Trade-ins	Allowed. Items must be clearly labeled on the purchase order or quote as Trade-In. The agency and the dealer determine the trade-in value.										
Miscellaneous	None.										

**Payment
Remittance
Information**

Remit to Address:
Deere & Company
Ag & Turf CBD & Government Sales
21748 Network Place
Chicago, IL 60673-1217

Price Structure

Price Page Tabs	Product Descriptions	Discounts off MSRP	Price Page Dates
L25	Lawn Tractors (300s Only) & Equipment	18%	Current
L30	Garden Tractors & Equipment	18%	Current
L35	Equipment for Lawn & Garden Tractors	18%	Current
C10	Commercial Walk-Behind Mowers & Equipment	23%	Current
C13	Commercial Zero-Turn-Radius Mowers & Equipment	23%	Current
C15	Commercial Front Mowers & Equipment	23%	Current
C18	Commercial Wide-Area Mowers & Equipment	23%	Current
C20	Compact Utility Tractors & Equipment	18%	Current
C21	Equipment for Commercial Mowing Products	23%	Current
C25	Equipment for Compact Utility Tractors	18%	Current

C39	Recreational Utility Vehicles & Equipment	13%	Current
C40	Mid-Duty Crossover Utility Vehicles & Equipment	13%	Current
C41	Heavy-Duty Crossover Utility Vehicles & Equipment	13%	Current
C42	Traditional Utility Vehicles & Equipment	16%	Current
C47	HPX High Performance Utility Vehicles & Equipment	13%	Current
C48	Implements for Utility Vehicles	13%	Current
G10	Reel Mowers & Equipment	24%	Current
G15	Special Application Mowers & Equipment	24%	Current
G20	Special Application Vehicles & Equipment	24%	Current
G25	Aeration & Equipment	24%	Current
G30	Debris Maintenance & Equipment	24%	Current
G35	Fleet Maintenance (Golf)	14%	Current
A2	Tractors 5045E, 5055E, 5065E, 5075E	14%	Current
A2	Tractors 5085E, 5090EL, 5090E, 5100E	19%	Current

A2	Tractors 5000Ms, Rs, GVs, GNs, MHs, MLs	22%	Current
A2	6000 - 9000 Series Tractors	24%	Current
A3	Combines	22%	Current
A4	Cotton	22%	Current
A5	Hay & Forage	22%	Current
A6	Tillage	22%	Current
A7	Planters, Drills & Air Seeders	22%	Current
A8	Sprayers	22%	Current
A9	Implements & Equipment	24%	Current
A10	Ag Management Solutions (AMS)	4%	Current
Frontier	Cutting & Mowing	18%	Current
	Hay & Forage	18%	Current
	Landscaping	18%	Current
	Livestock	18%	Current
	Planting & Seeding	18%	Current
	Snow	18%	Current
	Sprayers	18%	Current
	Material Handling	18%	Current

Tillage	18%	Current
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Cotton	18%	Current
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Rental

Term	Product Descriptions	Price Per Hour (300 Hours Minimum)	Price Per Hour (Exceeding 300 Hours)
8 Months	All 5 and 6E Series, 6110M/R, 6120M/R, 6130M/R	\$20.99	\$20.99
	6145M/R, 6155M/R, 6175M/R, 6195M/R, 6215R	\$23.99	\$23.99
	All 7 Series Tractors	\$32.99	\$32.99
	Loaders	\$2.00	\$2.00
Term	Product Descriptions	Price Per Hour (400 Hours Minimum)	Price Per Hour (Exceeding 400 Hours)
12 Months	All 5 and 6E Series, 6110M/R, 6120M/R, 6130M/R	\$20.99	\$20.99
	6145M/R, 6155M/R, 6175M/R, 6195M/R, 6215R	\$23.99	\$23.99
	All 7 Series Tractors	\$32.99	\$32.99
	Loaders	\$2.00	\$2.00