



NEXTLINK

INTERNET & PHONE



WHO WE ARE

WE ARE PERFORMANCE DRIVEN

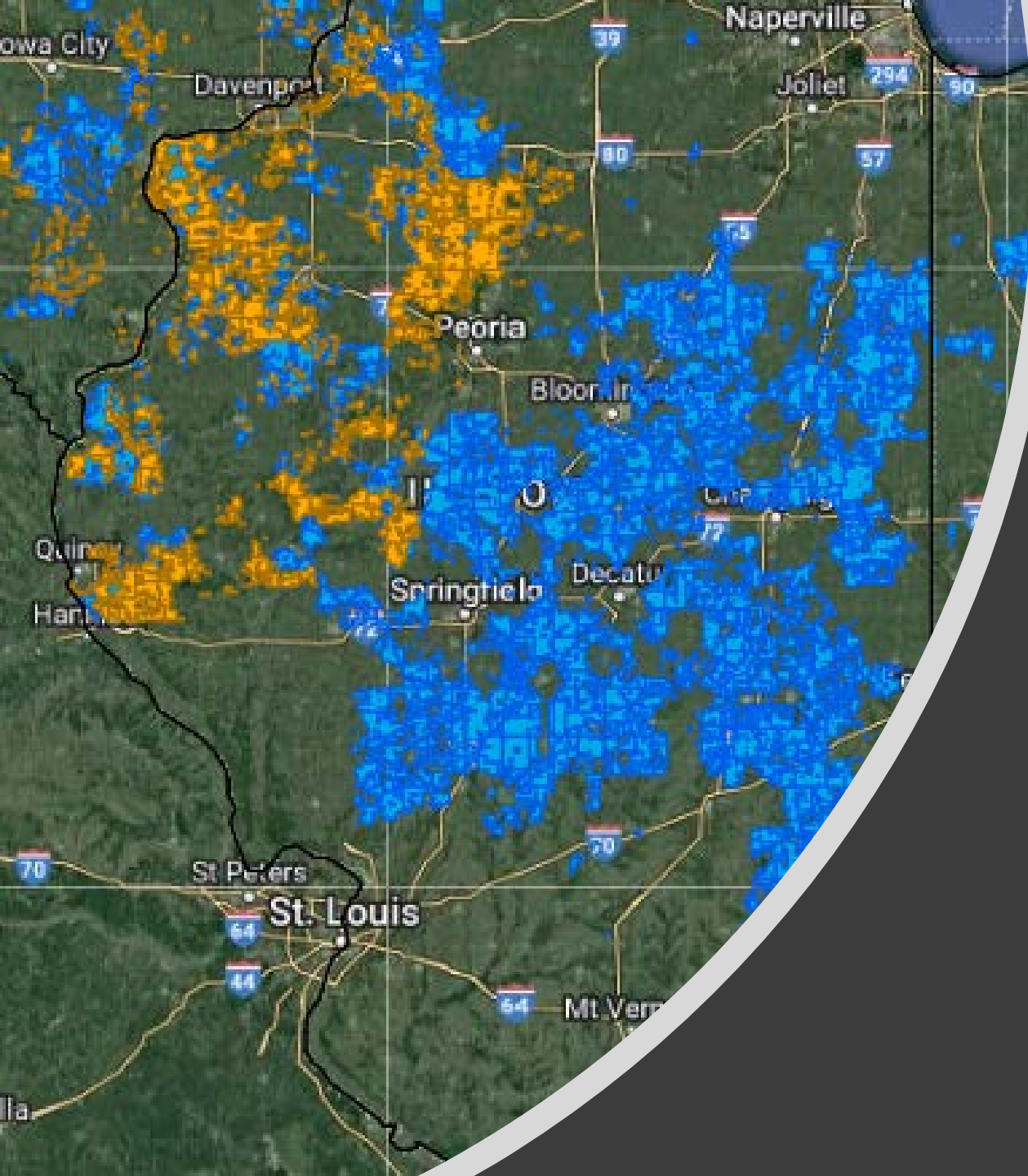
- Nextlink Internet was founded in 2012 in Hudson Oaks, TX. Since then, we've grown to over 950 employees in size, and we serve over 90,000 subscribers across Texas, Oklahoma, Kansas, Nebraska, Iowa, Illinois, and South Dakota. In 2023, we will expand to Indiana, Wisconsin, Minnesota, Wyoming and Louisiana.
- We engineer, build and operate a fully IP-based, carrier class fiber & wireless network from core to edge for high reliability and speed to the end-user.
- Our hybrid approach of rich fiber & wireless assets enables our rapid speed to deployment with advanced Internet speeds to homes across our footprint, including 100/20, 100/100, 500/100, 1000/500 Mbps to meet FCC and Treasury guidance under CAF, RDOF, and ARPA.



SUPPORTING COMMUNITIES

WE DO WHAT'S RIGHT

- We donate to charities in the communities we serve.
- We've partnered with the FCC Advanced Connectivity Program (ACP) which offers \$30 off monthly Internet plans as well as a personal computing device for \$50 to eligible customers.
- Additionally, we are one of the top E-rate Providers serving over 100 school districts, libraries, and rural hospitals.
- We discuss community broadband needs, goals and budgets with community leaders and customize a win-win solution.



INVESTING OVER \$1 BILLION IN RURAL MARKETS

WE LEAN INTO ACTION

- We invest in people who want to create a career, not just have a job.
- We believe **EVERYONE** should have access to reliable fast Internet.
- Our rapid growth has resulted in opening 35 new field offices in last 21 months. And we've put a focus on hiring locally so that we can give back to the communities we serve.
- Will begin our IOT platform launch across our network in the fall of 2022 which will enable smart farming, efficient industries, public services and many other uses.
- **Nextlink's Illinois combined investment will top \$400 Million.**

ILLINOIS OUTREACH AND SUPPORT

WE DARE TO BE TRANSPARENT



Welcome
new associate
member



Nextlink is a premier internet service provider delivering high-speed internet and voice services throughout Illinois, Iowa, Texas, Oklahoma, Kansas and Nebraska to residential, business, K-12, libraries, rural Healthcare, higher learning, and governmental agencies. Nextlink uses fixed wireless and fiber-optic technology to deliver voice and data services to the under-served enterprise, commercial, and residential markets within the states they serve.

Nextlink specializes in Internet for the Public Sector. More and more counties and municipalities are looking to economic development departments to assist in attracting local business by offering high-performance network and internet connectivity. These are key components to enhancing the delivery of first responder and other community centric services while managing taxpayer costs.

RECOGNITIONS

WE CONTINUOUSLY IMPROVE

Nextlink Internet is WISPA's 2021 Operator of the Year and has been awarded #1 Fastest Fixed Wireless Provider Nationwide by BroadbandNow.com in 2020 and Top Internet Speeds in Texas and Top 5 Fastest Fixed Wireless Providers in Texas by BroadbandNow.com in 2019.



Current Google Rating

4.8 ★★★★★ 10,335 Google reviews

PUBLIC/PRIVATE PARTNERSHIPS

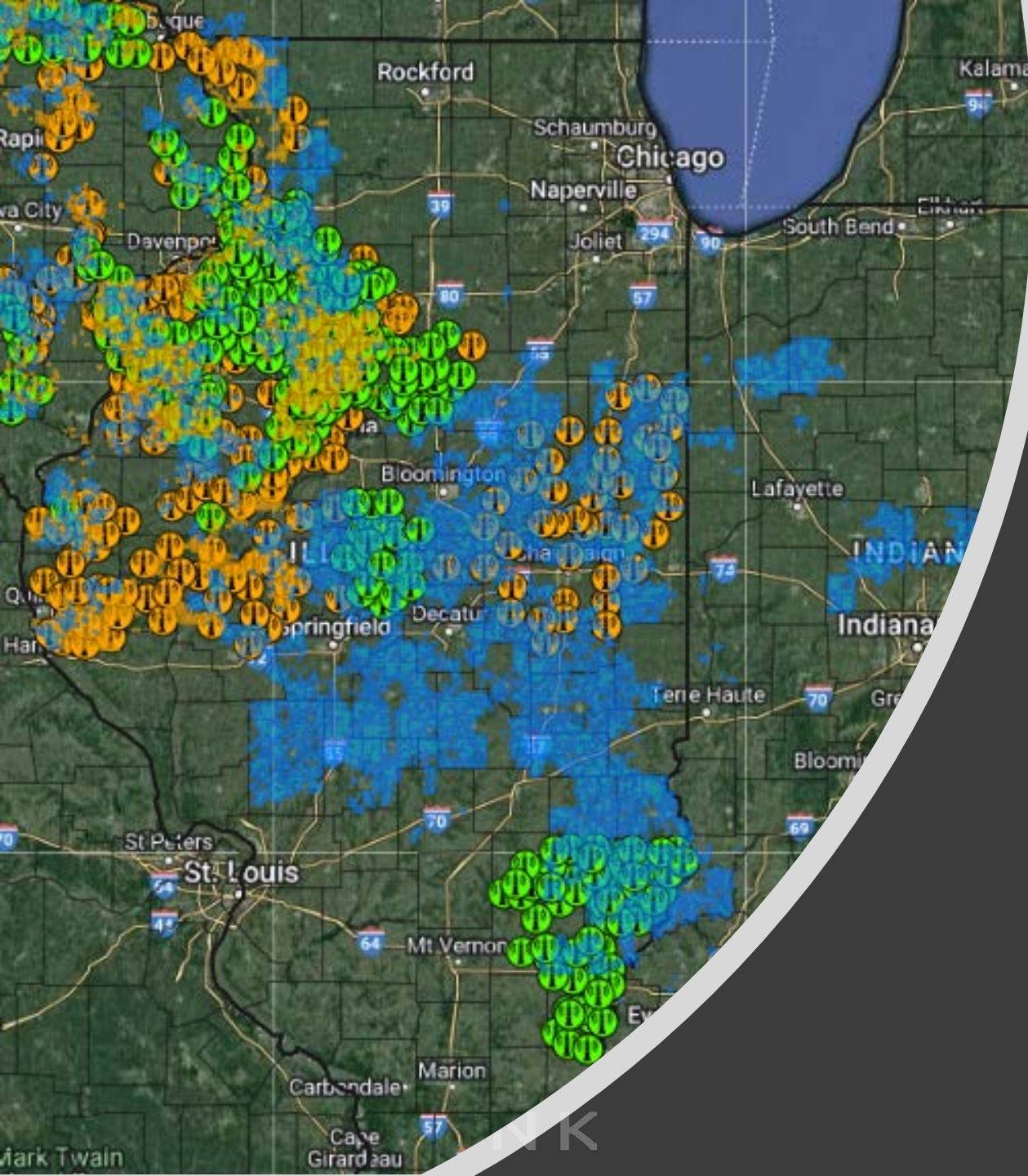
WE ARE EXTERNALLY AWARE

Responsible stewards of public subsidies

- Ultra-rapid deployment of the FCC **Connect America Fund**
- Nextlink's 2020 Covid response – FCC **Keep Americans Connected Pledge**
- Nextlink's leadership in the FCC Emergency Broadband Benefit Program providing devices & subsidized broadband to qualifying households. Now called the **Affordable Connectivity Program (ACP)**
- Actively partnering with county leaders on the **American Rescue Plan**

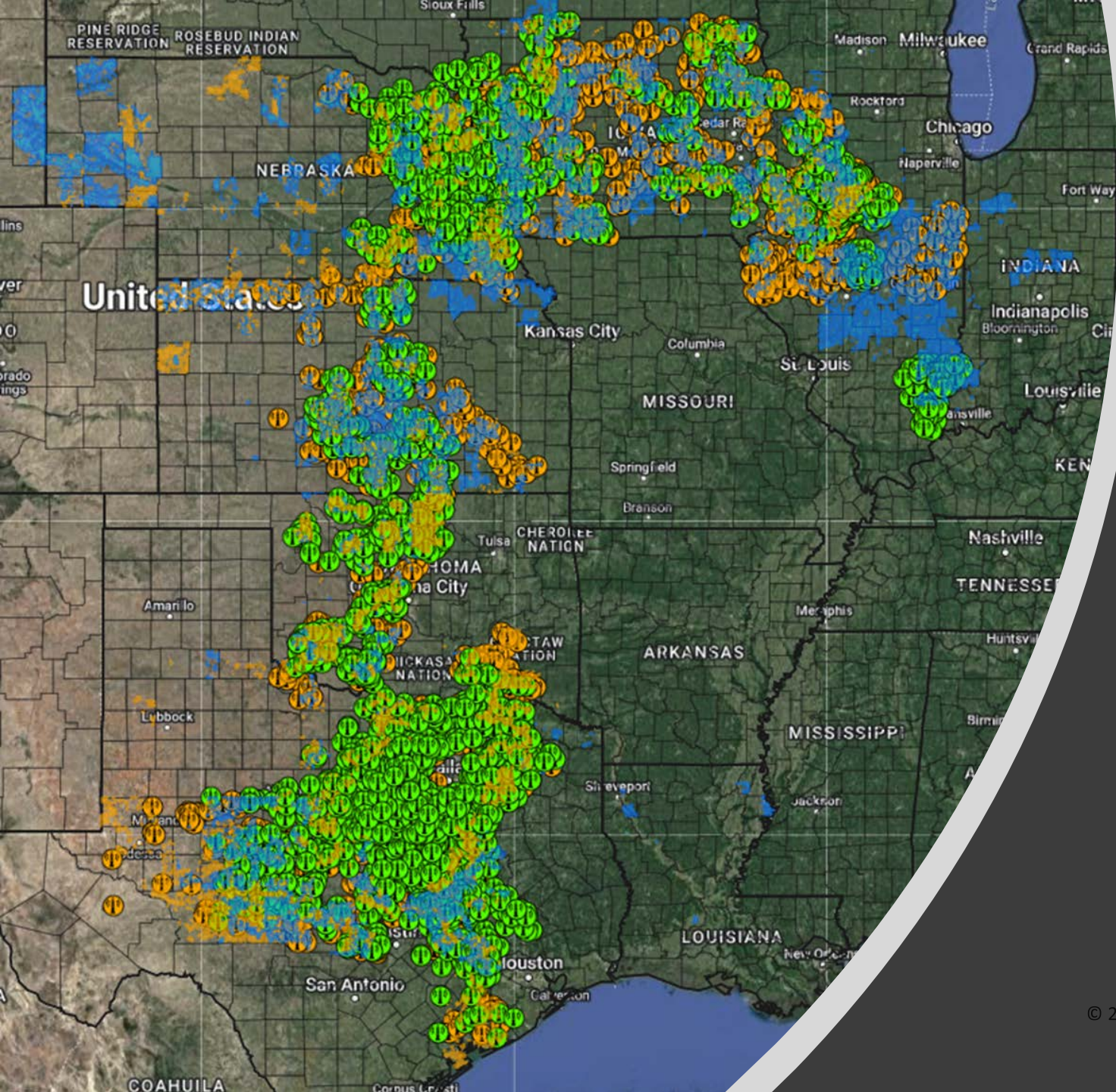
Prepared to deliver on additional public/private partnerships

- Simultaneously serving schools alongside community households, libraries, & tele-health. Actively planning with state education officials to conquer the Homework Gap
- Working with Workforce Development and Colleges to train telecommunications workers
- Actively partnering with **electric coops, state and county governments and state farm bureaus**
- Placing **IoT gateways** on over 2000 towers in agricultural areas (Smart Devices)
- Nextlink offers **“shovel ready”** crews to build broadband now!



ILLINOIS BUILDOUT PROGRESS

- Green = Active Towers
- Orange = Pending Towers
- Blue Shading = RDOF Awards
- Orange Shading = CAF Awards
- CAF PROGRESS +40%
- RDOF PROGRESS – Authorized October 11th, 2023

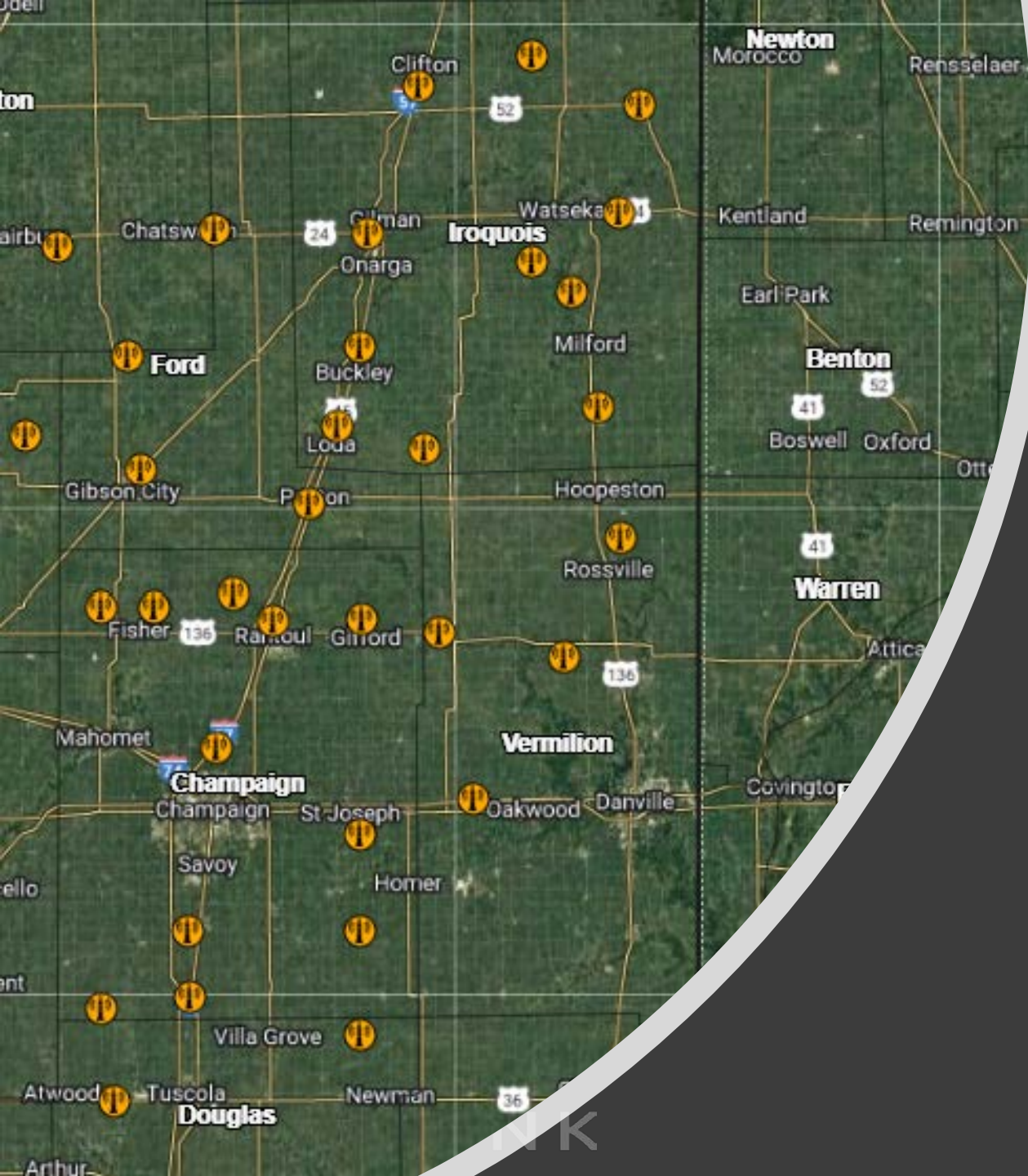


CURRENT FOOTPRINT

- Green = Active Towers
- Orange = Pending Towers
- Blue Shading = RDOF Awards
- Orange Shading = CAF Awards

COOPERATION

- Form a Broadband Task Force - Look for Broadband Project Champions
- Involve the public (needs)
- Survey your county residents
- Consider your county's broadband health
- Involve ISPs early in the process
- Consider RFI, RFP and/or Interview Processes
- Consider funding sources, ARPA, Connect Illinois, BEAD, and RDOF and CAF Recipients
- Is your County Broadband Ready?
 - Involve County Engineer and County Highway Director
 - Locate Current Tower Resources
 - Streamlined Permitting – Fees
 - Consider Tax Abatements for Investment
 - Is there need for IOT – Smart Devices – Smart Farming – Smart Industry
 - County Broadband Efforts Website to update the public on progress
 - Identify Hot Spots for Immediate Need
 - Find possible Tower Hosts
- Support Selected ISP(s) in Future Grant Processes
- There is no better time to improve your county's broadband infrastructure than now!



ILLINOIS PARTNERSHIPS

EASTERN ILLINI ELECTRIC COOPERATIVE

- Nextlink builds Fiber Network between Substations
- Nextlink will build Monopoles at Substations
- EIEC can mount AMR equipment on the monopoles
- Nextlink provides last mile connectivity to consumers/businesses with fixed wireless
- Initial rollout 500/100 Mbps, future upgrade to 1 Gbps



ILLINOIS PARTNERSHIPS

CONNECT CHAMPAIGN COUNTY

- Champaign County Broadband Task Force hired a consultant to assist with a feasibility study to build a broadband network countywide.
- Nextlink and Volo Broadband were selected through an RFI and Interview process to build a fiber network throughout the county.
- Champaign County also hired the Champaign County Farm Bureau to assist with public meetings, promotion, website, surveys and other ongoing tasks.
- Champaign County pledges support to the providers in future grant applications

Nextlink Recap

Nextlink Internet—Results-oriented ISP serving America's Heartland



Nextlink Internet is a **rural-focused** provider of internet and phone services to residential, business, institutional and governmental customers in Texas, Oklahoma, Kansas, **Illinois**, Iowa, South Dakota, and Nebraska. Coming soon to Indiana, Wisconsin, Minnesota, Louisiana and Wyoming

Well-Established Growth Strategy



Secured CAF II funding (\$281 million over 10-years) and RDOF funding of ~\$430M, Nextlink is **actively expanding today** into rural markets in America's Heartland, which are unserved and underserved

Expanding and Building Across the Central U.S.



The company now serves **over 90,000 customers**, made possible by **over 950 team members**, working together to rapidly build upon its fully IP-based, **carrier-class** network having extensive fiber and wireless infrastructure in rural America

Strong Financial Metrics and Superior Capitalization



Growing subscriber base yields material increase in operating cash flow. Also in last 18 months, Nextlink has **raised \$100 million of equity from strategic investors** and closed on a **\$250 million credit agreement** to fund continued expansion for CAF and RDOF

Superior Offering



Offers residential plans today of up to a **2 Gigabits** (*where available*) **with no data caps** in various markets and 100 Mbps in most markets with its hybrid technology approach and intense focus on customer satisfaction

Conquering the Homework Gap



As an active and long time E-rate provider to rural school districts, libraries and healthcare providers, Nextlink is in active discussions with various state education officials on how we can address schools and fulfill their digital needs in the community

Seasoned and Proven Management Team



Management's experience combines large organization and entrepreneurial, high growth company experience with extensive wireless & wireline internet services expertise. **Many team members are Veterans.**

For more information including coverage maps and press releases, go to:
<https://nextlinkinternet.com/>

Questions?

